



2022, A YEAR OF REVIVAL FOR STERNE

Dear Clients, Dear Partners,

We are happy to announce that STERNE is joining the EXSTO Group, an industrial player specialized in the engineering polymers.

This merger was carried out as part of the capital reorganization following the retirement of our founding partner Jean-Claude SCARDIGLI.

We share with EXSTO, beside **the Performance and Excellence values**, a renown know-how in the conception and manufacturing of highly technical products, a state-of-the-art industrial know-how, **a commitment to human values** and **to the satisfaction of our stakeholders** (clients, employees, suppliers and partners).

The activities of EXSTO are very complementary to ours, without being competitive.

With Sterne's integration, the EXSTO Group become an intermediate-sized Company, and **we are going to work together at setting up an efficient and performant organization** to accompany this change of scale.

The geographical closeness will be an asset for the implementation the improvement and optimization synergies. Sterne will also benefit from the international presence of the EXSTO Group, especially in the USA and Brazil.

We see in this merger, a chance and a wonderful opportunity to strengthen our

progression to industrial excellence, as well as a high potential for our development worldwide and in the sector of activities where we are today still absent.

Our entire team remain in place and at your service to work together and make of 2022 a beautiful year.

IN A FEW FIGURES

64 employees

Close to 60% Revenue in the Medical Market

Export Revenue : 25%



325 employees

9 locations

2021 Revenue : 50M€

Export Revenue : 50%

